

WE'RE HIRING!

CAPITAL SCOTLAND ACCOUNT MANAGER

OUR VISION

We are radio people who make a difference

YOUR MISSION

To sell amazing ideas to new and existing clients at Capital Scotland. Ensure Communicorp UK stands head and shoulders above the competition, continuing to grow and retain client business.

- Knowing your local market, you will spot opportunities and generate appointments to win new business
- Identify clients' core needs and create innovative ideas to help grow their business
- Maintain and develop new and existing client relationships
- Present creative pitches using the latest technology

YOUR EXPERIENCE

You will need to be smart, bold and engaging and be able to display our company values in the work you do; Bravery, Integrity and Passion. You should be as passionate about working in radio as we are and have sales experience, preferably in media.

- You'll need to be a creative thinker
- Are you tech savvy and good with PowerPoint? You'll have to be!
- Impeccable time management and organisational skills are a must
- You should be a confident networker with the ability to develop and maintain strong relationships with clients
- Good presentation & project management skills are a necessity
- You'll have to have a full driving licence to allow you to get out and about to meet all your clients!

YOUR PACKAGE

- Monday to Friday 0900 – 1730
- Salary is based on experience with commission (lots of it if you're good!)
- 25 days holiday
- Company car
- Mobile phone

YOUR TEAM

You will report to the Commercial Director.

YOUR LOCATION

You will be based at Capital Scotland in Glasgow.

To apply, please email your CV and cover letter to people@communicorpuk.com

