

**WE'RE  
HIRING!**

**heart**<sup>96-107</sup>  
turn up the feel good!

## **ACCOUNT MANAGER HEART HERTFORDSHIRE**

### **OUR VISION**

We are radio people who make a difference

### **YOUR MISSION**

To sell amazing ideas to new and existing clients at Heart Hertfordshire. Ensure Communicorp UK stands head and shoulders above the competition, continuing to grow and retain client business.

- Knowing your local market, you will spot opportunities and generate appointments to win new business
- Identify clients' core needs and create innovative ideas to help grow their business
- Maintain and develop new and existing client relationships
- Present creative pitches using the latest technology

### **YOUR EXPERIENCE**

You will need to be smart, bold and engaging and be able to display our company values in the work you do; Bravery, Integrity and Passion. You should be as passionate about working in radio as we are and have sales experience, preferably in media.

- You'll need to be a creative thinker
- Are you tech savvy and good with PowerPoint? You'll have to be!
- Impeccable time management and organisational skills are a must
- You should be a confident networker with the ability to develop and maintain strong relationships with clients
- Good presentation & project management skills are a necessity
- You'll have to have a full driving licence to allow you to get out and about to meet all your clients!

### **YOUR PACKAGE**

- Monday to Friday 0900 – 1730
- Salary is based on experience with commission (lots of it if you're good!)
- 20 days holiday
- Holiday Buy and Sell
- Car allowance
- Mobile phone

### **YOUR TEAM**

You will report to the Commercial Director.

### **YOUR LOCATION**

You will be based at Heart Hertfordshire in Watford.

**To apply, please email your CV, cover letter and portfolio to [people@communicorpuk.com](mailto:people@communicorpuk.com)**

