

# WE'RE HIRING!

## SENIOR ACCOUNT MANAGER HEART NORTH WALES

### OUR VISION

We are radio people who make a difference

### YOUR MISSION

To sell amazing ideas to new and existing clients. Ensure Communicorp UK stands head and shoulders above the competition, continuing to grow and retain client business.

- Knowing your local market, you will spot opportunities and generate appointments to win new business
- Identify clients' core needs and create innovative ideas to help grow their business
- Maintain and develop new and existing client relationships
- Present creative pitches using the latest technology

### YOUR EXPERIENCE

You will need to be smart, bold and engaging and be able to display our company values in the work you do; Bravery, Integrity and Passion. You should be as passionate about working in radio as we are and have sales experience, preferably in media.

- Full driving licence
- Brilliant organisation skills
- Ability to prioritise
- Good presentation skills
- Confident networker and ability to develop and maintain strong relationships with clients
- Negotiation skills
- Creative thinker
- Tech savvy and willing to learn new skills

### YOUR PACKAGE

- Monday to Friday 0900 – 1730
- Salary is based on experience with commission (lots of it if you're good!)
- 25 days holiday
- Company car
- Mobile phone
- Laptop

### YOUR LOCATION

You will be based at Heart North Wales in Wrexham.

### YOUR TEAM

You will report to the Commercial Director.

To apply, please email your CV and cover letter to [people@communicorpuk.com](mailto:people@communicorpuk.com)

**FIND KEEP GROW**

